



*Leading the EMR revolution!*

## **EMR for Pediatrics**

Are you a Pediatrician seeking a quality, specialty specific Electronic Medical Record (EMR) solution for your practice? If so, EMR Experts has the solution. Our EMR software solutions have been customized to meet the specific needs of the Pediatric specialty featuring many custom templates and Pediatric specific content for history of present illness (HPI), complaints, review of systems (ROS), drug prescribing, physical examination and coding. The software also incorporates an electronic super-bill and E&M coder that has been customized for the Pediatrician. We recognize that no system has it all, which is why we will work with you to customize the software to your exact needs. EMR Experts truly offers the very best EMR software solutions for the Pediatric specialty.

### **Pediatric Specific EMR Features**

Typical Pediatric specific templates that can be further customized to suit your practices' specific needs include:

- Immunization Tracking
- Immunization/Health Maintenance Reminders
- Growth Charts
- Pediatrics Dosage Calculator
- Well/Sick Child Exam Templates
- Well/Sick Baby Exam Templates
- Flu Templates
- CHDP Forms (California)
- School Excuse Templates
- Allergy Templates

### **Standard EMR Features**

- Point-n-Click Pediatric SOAP Note Templates
- Custom Pediatric SOAP Note Templates
- E&M Coding Assistance for Pediatric
- PDR-based Prescription Writing
- Decision Support (ADE, Coding)
- Billing/Scheduling Software Interface (Practice Management Software)
- Document Management/Storage (for images, labs, reports, letters, etc.)
- Tablet PC and Pocket PC Optimized
- HL7 Custom Interfaces
- Health Maintenance Reminders
- Patient Portal
- Bubblesheet Intake Forms for Pediatric
- Pediatric Patient Education
- Lab Interfaces (Quest/Labcorp/Unilab)
- Patient Statistics Reporting
- Automated letter templates to referring physicians
- Interoffice messaging

## **Benefits of a Quality Electronic Medical Record Software**

### **Increased productivity**

Organizations see improved productivity as a result of the many processes that become automated through the use of EMR technology. Tasks like pulling/filing paper charts become replaced by simply clicking a patients name in the EMR system. End-of-day reporting becomes much easier as reports can be generated directly from the EMR system. Lab and imaging results can be placed directly into the EMR, thereby making it easier for users to access. Integration with diagnostic devices enables users to input results/findings directly into the EMR, eliminating the need to manage the many types of forms used in today's offices. Though it is clear that EMR can make our offices more productive; what we do with this new time doesn't necessarily translate into financial benefit.

### **Increased revenue**

EMR can increase our revenue by providing physicians with better coding recommendations and providing physicians with the ability to offer new services to patients. E/M level coding assistance can be an incredible financial benefit, especially in family practice, pediatric and internal medicine practices. In fact, a recent study by Medical Economics Magazine stated that a physician not coding to the maximum E/M levels may be losing \$40,000 to \$50,000 annually<sup>5</sup>. Many EMR vendors offer features for patients to view their medical information, schedule/cancel appointments, and complete forms ahead of time via the organization's website. This can help attract new business and reduce the load on your staff. EMR also enables offices to reduce their physical storage space by drastically reducing the amount of paper used for each patient. This can translate into having more office space available for treatment, possibly providing room for an additional associate. Improved insurance re-imburement as a result of better coding and billing procedures can also increase your revenue. Being in closer touch with patient's treatment plans and filing documentation at the right time can help maximize reimbursement. This helps the physician run the practice more like a business.

### **Avoidance of costs**

EMR can help us reduce the many expenses such as paper charts, poor documentation and high malpractice premiums, but can also create new expenses as a result of support contracts, computer maintenance and product updates. Reducing paper chart costs including purchasing stationary (folders, paper), copying, management (pulling/filing) and storage (office space, cabinets) is the one of the most obvious benefits of EMR. Transcription costs can also be reduced as EMR can provide us with an easier means for patient documentation and report writing. This can be a big savings as many offices spend as much as \$1500/month per provider. When an office becomes busier they can avoid the cost of hiring new staff by becoming more efficient with the EMR system. Where the national average for ratio of assistants to providers is 4 (this is not a ratio), EMR systems can help offices reduce that to even a 1 to 1 ratio. Offices can avoid expensive medications by offering patients more cost effective alternatives. They can help keep malpractice premiums lower as a result of higher quality documentation and drug prescription alerts. A long-term implementation plan and commitment to eliminate paper charts is crucial if cost avoidance benefits are to be realized.

### **Increased profit**

In order to increase profit one needs to take into account all these possible benefits and compare them to the new costs that will be incurred as a result an EMR implementation. Many benefits however, are difficult to quantify such as, improved care, patient satisfaction, and office image. These all contribute to higher profits as a result of increased patient referrals and better patient retention.

**FACT:** Adverse Drug Events (ADE) are responsible for 2.1 million injuries and 100,000 deaths every year. American Medical Association.

### **Improved Clinical Decision Making**

Electronic Medical Record Software is packed with many tools to help doctors make better decisions. These range from diagnosis to prescribing medications to treatment plan recommendations. Most EMR's have built in PDR-based medication dictionaries. These provide doctors with Adverse Drug Event (ADE) alerts, generic drug recommendations and dosage recommendations. EMR's are also capable of making treatment recommendations based off a patients' diagnosis. Health maintenance reminders help keep the doctor and his/hers staff updated on what treatments or checkups the patient is due for through an automatic alert or report in the EMR. By providing providers with more information about the patient through the integration of external sources (labs, pharmacies, imaging centers, hospitals) the provider is capable of making more educated decisions.

### **Enhanced Documentation**

Through the use of computer network technology Electronic Medical Record Software allows more than one user to access a patient's chart at the same time. This helps ensure a more complete and accurate chart as all the information can be entered in real-time. With the new HIPAA laws, many offices using paper charts are exposing themselves to unnecessary risks. Most EMR's come equipped with a security administration module enabling administrators to manage access to patient records through user permissions. One of the greatest advantages to having patient documentation computerized is the ability to manipulate data for reporting capabilities. This becomes very useful for research reports, statistics, health maintenance reminders, drug recalls and patient marketing.

### **Better Patient Care**

Finally, the benefit of offering better patient care through the addition of all these new features may be the greatest benefit. Many doctors are now taking advantage of the internet to conduct web consultations. Being able to access patient data from anywhere in the world via a secure connection even allows the doctor to conduct web consultations or generate reports from home. Health maintenance reminders that can be automatically generated from an EMR system also contribute to providing improved patient care.

Our EMR solutions can be purchased on their own to integrate with your existing practice management/medical billing software or with our integrated practice management software

If you're thinking about converting to EMR and would like to see a demonstration or simply need to have some questions answered please call EMR Experts at 877-367-1367 or visit us on the web at [www.emrexperts.com](http://www.emrexperts.com)

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